



Testimonial

“My father and great aunt started Woodbury Pewter in 1952, making reproductions of early American pewter pieces using traditional and newer methods. We have been working with Oster since the 1970s, and we found then, as we do now, that they provide the most stable quality and pricing in the market.

We truly value our suppliers, and rely on them to let us do what we do best, without delays or problems. The key factor is quality - if the quality isn't there, price doesn't matter. Next we look for reliability: have they been around for a while? Can we count on them? With Oster, we know that they're solid and are with us for the long haul.

Responsiveness is another factor, and Oster turns on a dime. Recently we had five orders that we needed "yesterday". Oster responded, and we had our product two minutes after yesterday.....it's been perfect.

Finally, we want a supplier to keep us abreast of what's going on, such as changes in product, specs, availability, pricing. And Oster does just that. We feel like we're working with individuals, not a corporate quagmire, and we talk about once a week. It's a great relationship. When anyone asks us to recommend a metal supplier, there is only one answer: Oster !!”

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